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#### Global Overview of Colorectal Cancer



#### New cases confirmed

- 155,000 new cases of colon cancer in United States; 521,000 new cases in China every year
- 1.93 million new CRC cases diagnosed worldwide, representing 10% of the global cancer incidence (total 19.29 million new cases)
- The global new CRC cases is predicted to reach 3.2 million in year 2040.

#### Deaths from colorectal cancer

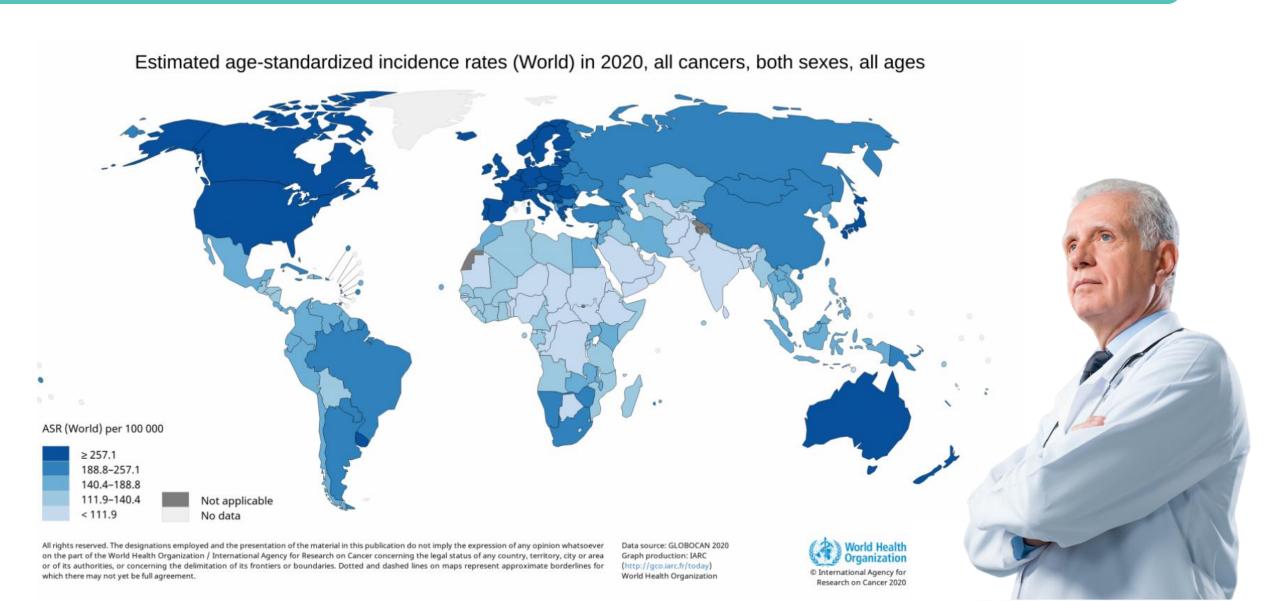
0.94 million CRC caused deaths in 2020 worldwide, survival rate only about 51%.



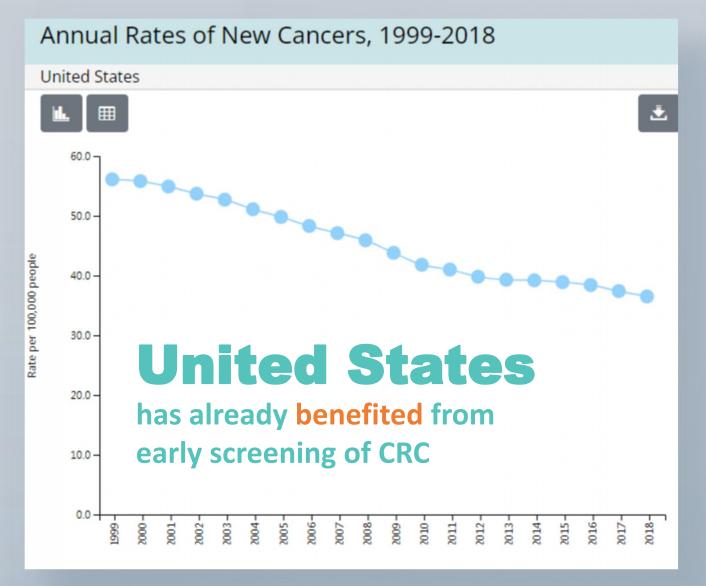
#### Lifetime risk of colorectal cancer

- Overall, about 1 in 23 (4.3%) for men and 1 in 25 (4.0%) for women.
- Some common factors can affect your risk for developing colorectal cancer.

#### **Overview of Global Cancer**



#### **Overview of Colorectal Cancer**

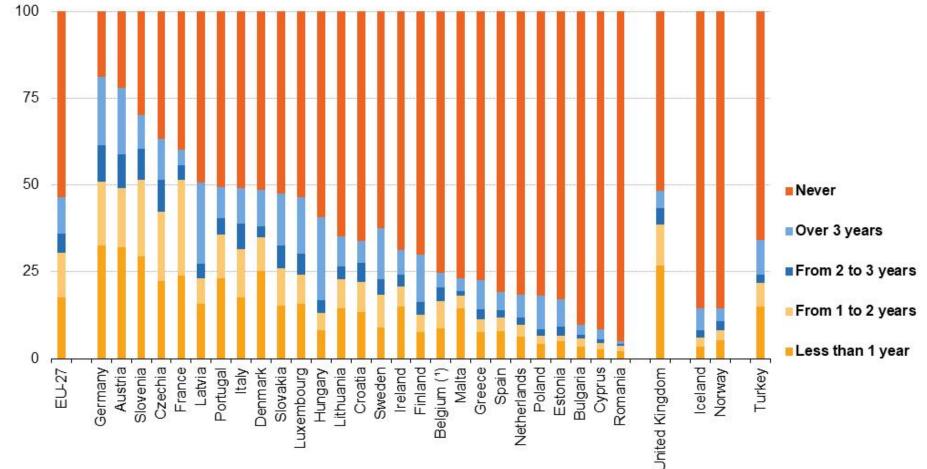




https://gis.cdc.gov/Cancer/USCS/#/Trends/

### **Europe Data and Market**





Currently, in European countries, CRC screening rates are **not unified** yet.

There are very big rooms for CRC early screenning **product demand** and **market growth**.

Note: the figure is ranked on the overall proportion of persons having had a colorectal cancer screening test.

(1) Low reliability.

) Low reliability.

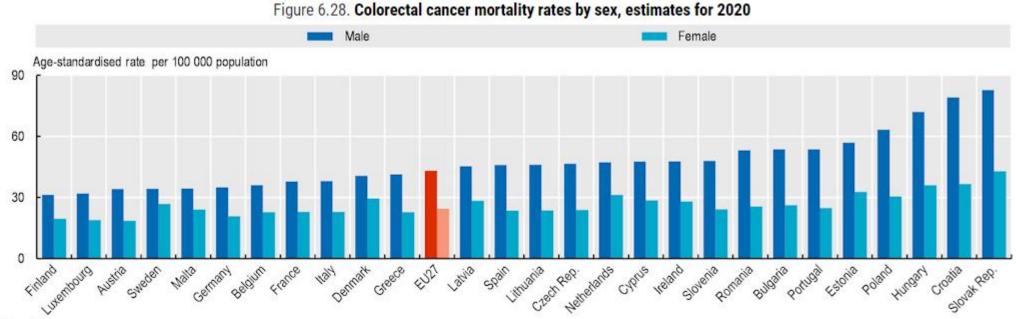
Source: Eurostat (online data code: hlth\_ehis\_pa5e)



### **Europe Data and Market**

Data shows CRC mortality rate in Europe is high.
On average, more than 30% people cannot survive with CRC.
Especially for male, mortality rate is more than 40% in Europe.

A common fact: Products associated with high mortality rate disease are **easier to promote**.



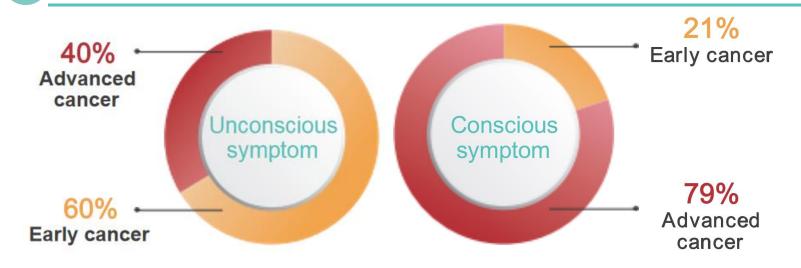
Note: The EU average is weighted.

Source: ECIS – European Cancer Information System 2020.

#### Feces Occult Blood (FOB) Test

The Best and Only Testing Method for Early Diagnosis of CRC

In early stage CRC, many patients do not have symptoms at all. Feces Occult Blood might be the ONLY symptom.



More than 80% of CRC patients are **test positive** for **Feces Occult Blood Test** 

## Feces Occult Blood NOT visible to naked eye

Intestinal inflammation, ulcers, polyps, tumors and other lesions are often accompanied by Occult Boold with feces discharge, which is a very important warning sign for patients.



## Disadvantages of Common CRC Tests

#### gFOBT Test

• Inaccurate, dietary restriction

#### sDNA Test

• Expensive, inconvenient

#### Colonoscopy

Expensive, inconvenient, painful

## **Traditional FIT/FOB Test**

Convenient, but result accuracy is limited

#### **Disadvantages of Common FOB Tests**



Common FOB Test Kits product available in the current market

#### **Disadvantages:**

- 1.Only 1 test result
- 2. More than 4 items in the kit
- 3.Users have to collect sample and **put in** the small tube very carefully
- 4.Users have to **squeeze the liquid** to the test strip

It creates inconvenience and potential manual operating error during the test.

## **Product Comparison**







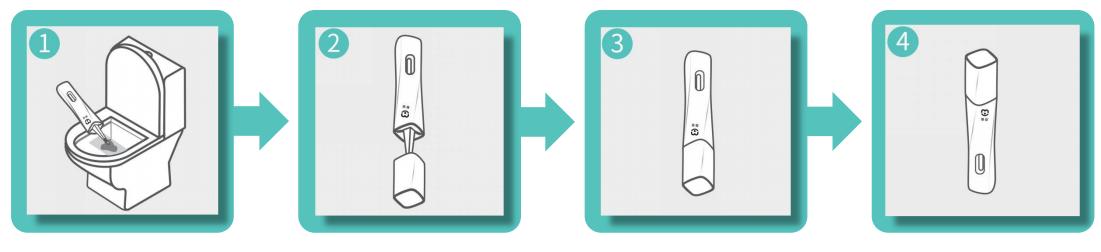
Only one result in one test
Inconvenience to operate
Potential manual operating error during the test
Leakage risk and peculiar smell

Hb and TRF - **TWO results** in **ONE test**Integrated design & easy operation: **ONE ACTION** Only- to Turn ZOAN upside down,
little margin for manual operating error **NO LEAKAGE** - no emission of peculiar smell

#### **ADVANTAGES of ZOAN**

- **Easy to operate**
- **Simple and fast**
- **☑** 3 mins to get the result





Take samples by 5 different points

After collection,
insert the sampling tube
downward into the reaction cap

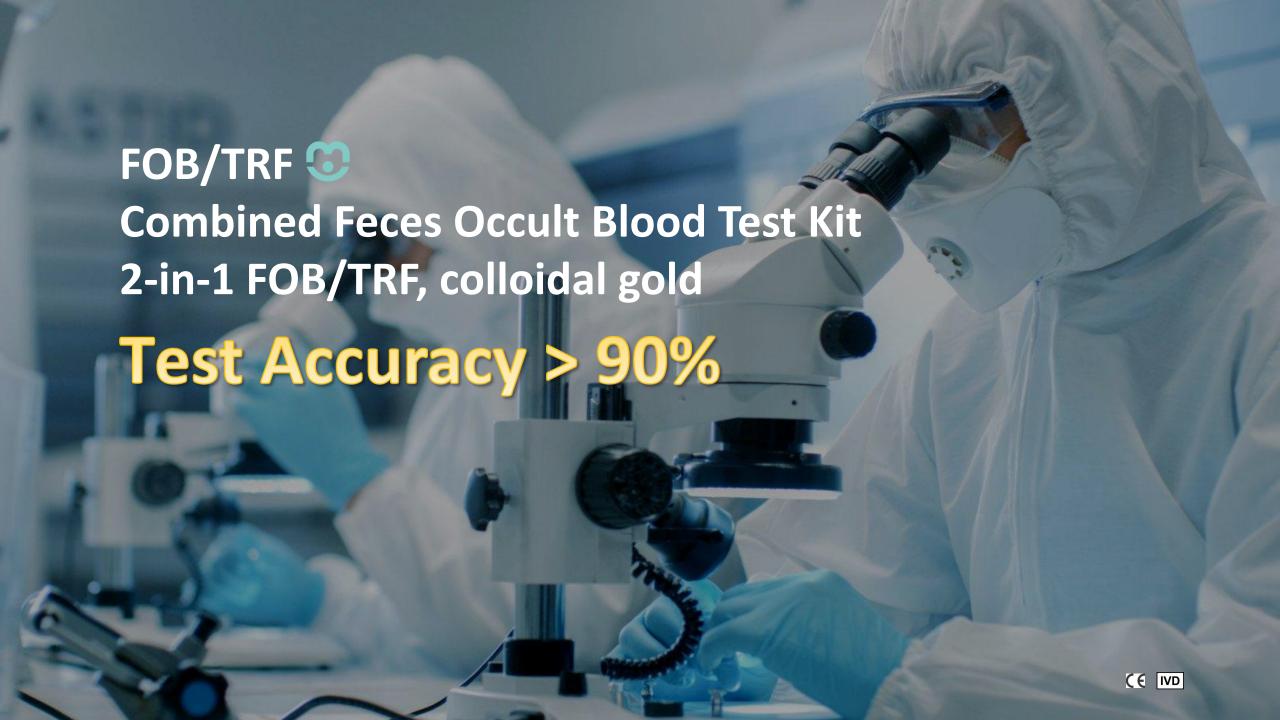
Wait for 10 seconds

- 1.Turn ZOAN, reaction cap in upward
- 2. Wait 1-3 minutes
- 3. Read the result









#### **ADVANTAGES of ZOAN**



#### 0

#### **Uniqueness of Technology and Design**

- Conbined test: Hb and TRF TWO results in ONE test
- Integrated design & easy operation: ONE ACTION to Turn ZOAN upside down

#### Convenience

DO IT at HOME: accurate FIT test with quick results at economical cost

#### **Cleanness**

NO LEAKAGE: no emission of peculiar smell

# What are the benefits of being a Zoan distributor?

- 1.Uniqueness of product no direct competition in current market
- 2. Quality of product are guarenteed
- 3. Distributor's interests and benefits are protected

## Sell them directly in your country



Get Zoan products from Zoan factory directly

# MyCare Brand Zoan Product Co

Economical Accurate Convenient Easy to use Profesional











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